

BNSF RAILWAY  
WEEKLY INTERMODAL AND CARLOAD UNITS REPORT WEEK 36

WEEK ENDING SEPTEMBER 10, 2011  
WEEK ENDING SEPTEMBER 11, 2010

|                                 | 2011           |                    |                  | 2010           |                    |                  | % INCREASE/(DECREASE) |                    |                 |
|---------------------------------|----------------|--------------------|------------------|----------------|--------------------|------------------|-----------------------|--------------------|-----------------|
|                                 | WEEK<br>36     | 3rd QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>36     | 3rd QTR<br>TO DATE | YEAR<br>TO DATE  | WEEK<br>36            | 3rd QTR<br>TO DATE | YEAR<br>TO DATE |
| CONTAINERS                      | 66,254         | 739,527            | 2,571,626        | 67,465         | 720,761            | 2,384,841        | (1.80)%               | 2.60 %             | 7.83 %          |
| TRAILERS                        | 12,797         | 143,538            | 528,470          | 12,594         | 144,614            | 491,832          | 1.61 %                | (0.74)%            | 7.45 %          |
| <b>TOTAL INTERMODAL</b>         | <b>79,051</b>  | <b>883,065</b>     | <b>3,100,096</b> | <b>80,059</b>  | <b>865,375</b>     | <b>2,876,673</b> | <b>(1.26)%</b>        | <b>2.04 %</b>      | <b>7.77 %</b>   |
| COAL                            | 47,032         | 406,598            | 1,539,677        | 49,921         | 473,359            | 1,645,488        | (5.79)%               | (14.10)%           | (6.43)%         |
| GRAIN                           | 9,579          | 93,047             | 389,847          | 10,414         | 108,606            | 376,060          | (8.02)%               | (14.33)%           | 3.67 %          |
| CHEMICALS                       | 7,793          | 80,422             | 300,427          | 7,924          | 82,350             | 297,653          | (1.65)%               | (2.34)%            | 0.93 %          |
| MOTOR VEHICLES                  | 2,256          | 22,041             | 79,549           | 2,156          | 21,852             | 81,331           | 4.64 %                | 0.86 %             | (2.19)%         |
| FOOD                            | 2,107          | 23,338             | 90,636           | 2,400          | 24,120             | 91,005           | (12.21)%              | (3.24)%            | (0.41)%         |
| METALLIC ORES                   | 3,456          | 30,761             | 110,000          | 3,841          | 34,886             | 106,893          | (10.02)%              | (11.82)%           | 2.91 %          |
| METALS                          | 1,748          | 21,745             | 83,689           | 1,844          | 21,225             | 73,450           | (5.21)%               | 2.45 %             | 13.94 %         |
| SAND/GRAVEL                     | 3,416          | 38,915             | 137,033          | 2,888          | 36,582             | 119,830          | 18.28 %               | 6.38 %             | 14.36 %         |
| STONE/CLAY/GLASS                | 2,427          | 25,585             | 79,898           | 2,040          | 23,763             | 76,115           | 18.97 %               | 7.67 %             | 4.97 %          |
| PULP/PAPER                      | 1,354          | 14,463             | 49,837           | 1,482          | 15,012             | 49,751           | (8.64)%               | (3.66)%            | 0.17 %          |
| PETROLEUM                       | 4,039          | 40,146             | 132,246          | 3,563          | 36,119             | 123,237          | 13.36 %               | 11.15 %            | 7.31 %          |
| LUMBER/WOOD                     | 1,060          | 11,499             | 43,717           | 965            | 11,227             | 43,349           | 9.84 %                | 2.42 %             | 0.85 %          |
| GRAIN MILL                      | 2,936          | 32,553             | 120,428          | 3,375          | 34,028             | 127,855          | (13.01)%              | (4.33)%            | (5.81)%         |
| IRON & STEEL SCRAP              | 597            | 7,277              | 27,262           | 520            | 6,208              | 24,603           | 14.81 %               | 17.22 %            | 10.81 %         |
| WASTE/SCRAP                     | 398            | 4,638              | 16,545           | 422            | 4,603              | 15,535           | (5.69)%               | 0.76 %             | 6.50 %          |
| FOREST PRODUCTS                 | 106            | 1,086              | 4,219            | 105            | 1,182              | 4,166            | 0.95 %                | (8.12)%            | 1.27 %          |
| NON-METALIC MINERALS            | 639            | 5,382              | 18,376           | 453            | 4,838              | 17,564           | 41.06 %               | 11.24 %            | 4.62 %          |
| COKE                            | 677            | 7,134              | 23,702           | 559            | 6,802              | 23,341           | 21.11 %               | 4.88 %             | 1.55 %          |
| FARM (NO GRAIN)                 | 425            | 4,285              | 15,670           | 812            | 5,054              | 15,815           | (47.66)%              | (15.22)%           | (0.92)%         |
| OTHER                           | 1,577          | 15,660             | 54,313           | 960            | 11,440             | 44,133           | 64.27 %               | 36.89 %            | 23.07 %         |
| <b>TOTAL CARLOADS</b>           | <b>93,622</b>  | <b>886,575</b>     | <b>3,317,071</b> | <b>96,644</b>  | <b>963,256</b>     | <b>3,357,174</b> | <b>(3.13)%</b>        | <b>(7.96)%</b>     | <b>(1.19)%</b>  |
| <b>INTERMODAL &amp; CARLOAD</b> | <b>172,673</b> | <b>1,769,640</b>   | <b>6,417,167</b> | <b>176,703</b> | <b>1,828,631</b>   | <b>6,233,847</b> | <b>(2.28)%</b>        | <b>(3.23)%</b>     | <b>2.94 %</b>   |